

Dairy Farm Monitor Project

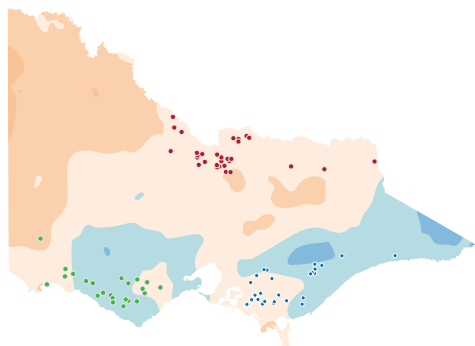
2020-21 Victoria Overview

- The Dairy Farm Monitor Project surveys 80 Victorian dairy farms to provide industry and government with timely, farm level data for **targeted strategy** and **decision making**.
- Encourages the application of whole farm analysis principles on Victorian farm businesses.

Dairying in Victoria



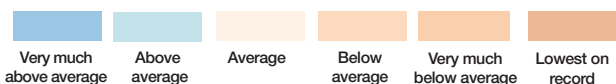
There are approximately **3,080** dairy farm businesses in Victoria that produce **5.65 billion litres** or **64%** of Australia's national milk production in 2020-21.



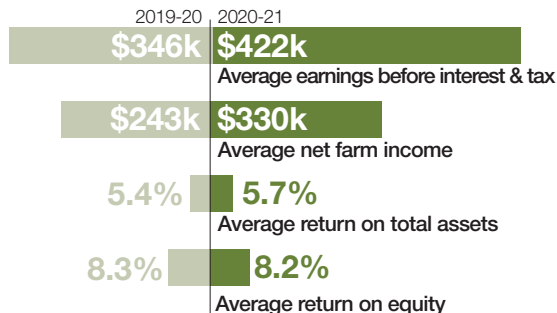
Dairy Farm Monitor Project farm locations 2020-21

● North ● South West ● Gippsland

Rainfall Decile Ranges



In 2020-21, profit* was achieved on nearly all farm businesses (75 of the 80 participants)



Farm profitability has been influenced by

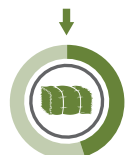


5% decrease in average statewide milk price to \$6.76/kg MS

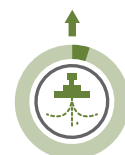
- Annual rainfall across the state was **105%** of the long-term average, with generally good conditions across most regions.
- **14%** ↓ in feed prices, mostly due to lower purchased feed fed on average, at lower prices.



Concentrates \$1.48/kg MS

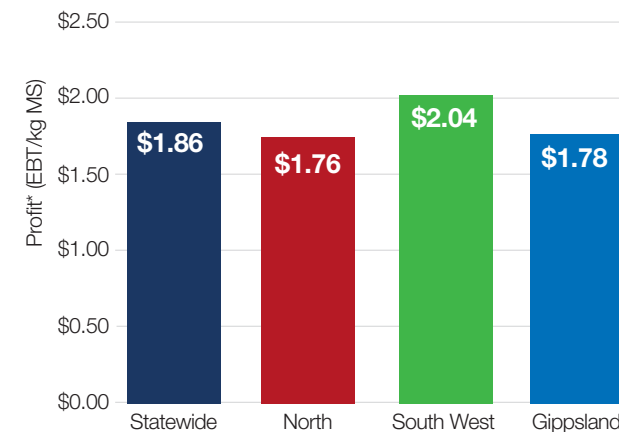


Fodder \$0.32/kg MS



Irrigation \$0.38/kg MS

Average Victorian profits were the highest since 2013-14. Increased cashflows from improved operating conditions allowed farm businesses to spend money when required; helping to capitalise on the good seasonal conditions and attend to delayed repairs.



*Profit as measured by earnings before interest and tax per kilogram of milk solids

Concerns as reported by farm businesses:



Input costs



Climate/seasonal conditions



Milk price



Labour